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## **ALLYUM and van Cutsem Wittamer Marnef & Partners advise B&C Group's shareholders on sale to Clinical Supplies Management (USA)**

### **Press Release - Waterloo, 6th February 2017**

Allyum, the Belgian corporate finance advisor dedicated to midcap companies, announced the closing of the sale of B&C Group to Clinical Supplies Management (CSM), a US based company owned by Great Point Partners ("GPP").

B&C is a unique packaging and logistics player in the clinical trial supplies market. The addition of the B&C operations increases CSM's footprint to include two full-service facilities in Europe and three facilities in the US, and brings additional capabilities in biomedical sample services. With more than 250 employees the combined scale of B&C and CSM will fill the existing void within the mid-tier clinical trials supplies management industry.

The acquisition is in line with CSM's strategy of growing geographically and to more effectively compete against the larger scale players in the market. The global reach of the combined company will enable B&C and CSM to penetrate new large pharmaceutical, biotechnology and CRO clients. For more information please visit B&C Group website [www.news.bnc-group.com](http://www.news.bnc-group.com).

Philippe Van der Hofstadt (B&C's CEO) added: "Working with Allyum's team provided invaluable support during the whole process. They did an outstanding job in the preparation, execution and negotiations of this challenging transaction. Their sound advice and consistent commitment lead to a successful and promising deal"

Didier Leclercq, corporate partner at van Cutsem Wittamer Marnef & Partners, and his team, acted as legal counsel to B&C Group.

### **About ALLYUM**

Allyum is a corporate finance company which advises innovative companies on financial transactions, fundraisings, IPO, Mergers & Acquisitions. With a multi-skilled team, Allyum is a key partner, understanding the challenges of its clients, and providing them with financial recommendations. More than 100 companies have entrusted Allyum to conduct their financial transactions in Belgium and in other countries over the last 10 years. For more information, visit [www.allyum.com](http://www.allyum.com)

### **About van Cutsem Wittamer Marnef & Partners**

van Cutsem Wittamer Marnef & Partners is an independent business law firm based in Brussels, providing legal assistance in transactional and litigation matters, both in a domestic and an international environment.

The firm's corporate partners advised clients in over 100 M&A and private equity transactions, in a wide variety of industries over the last 25 years.

### **ALLYUM's contacts:**

Marc Kobylinski, Executive Director  
Phone: + 32 2 626 25 05  
Email : [marc@allyum.com](mailto:marc@allyum.com)

Louis Poot Baudier, Manager  
Phone: + 32 2 626 25 06  
Email : [louis@allyum.com](mailto:louis@allyum.com)

## Transactions closed in 2015 and 2016



**Private placement**



2016



**Has acquired**



2016



**was acquired by**



2015



**was acquired by**

**OmnicomGroup**




2015




**Private placement**



2015



**Public Offering**



2015



**has acquired**




2015





**has acquired**



2015



**was acquired by**



2015