

## ALLYUM advises SOLUTIONS 30 for the acquisition of 50% of JANSSENS FIELD SERVICES

Press Release - Waterloo, 13<sup>th</sup> Mai 2016

Allyum, a Belgian corporate finance company announced the acquisition of 50% of JANSSENS FIELD SERVICES (JFS) by SOLUTIONS 30 Group. SOLUTIONS 30 Group (ex PC30) is Europe's leading provider of solutions for New Technologies. Since its founding, the Group has handled more than 7 million calls by drawing on a network of regional technicians. SOLUTIONS 30 is currently active in France, Italy, the Netherlands, Belgium, Germany and Spain.

JANSSENS FIELD SERVICES (JFS) is a fast growing company that specializes in the comprehensive technical services for telecom operators, energy providers, IT integrators, hardware manufacturers and security companies. With a turnover of 29 million euros in 2015 and 500 highly trained technicians, JFS is a market leader in the Benelux market.

The founders of JANSSENS FIELD SERVICES, joining the capital SOLUTIONS 30 thanks to this operation, the Directors and all employees will work closely with the management of SOLUTIONS 30 to develop commercial synergies across the combined customer base and for the integration of the operating platforms.

Commenting on this announcement, Gianbeppi Fortis, Chairman of the Executive Board of SOLUTIONS 30: "We are delighted to have finalised this tie-up with JANSSENS FIELD SERVICES, a company we are familiar with since 2011. We are particularly impressed by the ability of the company's founders and their teams to position the company as a leader in the provision of a range of technical services in the Benelux countries. We will build on JANSSENS FIELD SERVICES' expertise and market knowledge to increase our penetration of the Benelux market. The trend for our customers in Europe is consolidation into larger groups, making it essential for us to have the critical mass throughout the regions we cover to offer economies of scale." More information visit SOLUTIONS 30 website: <http://www.solutions30.com/>.

**Gianbeppi Fortis added: "We have really appreciated to work with Allyum not only for their expertise but also for their capacity to structure a transaction aligning the interests of all parties".**

### About ALLYUM

Allyum is a corporate finance company. Allyum advises innovative companies on financial transactions, fundraisings, IPO, Mergers & Acquisitions. With a multi-skilled team, Allyum is a key partner, understanding the challenges of its clients, and providing them with financial recommendations. More than 100 companies have entrusted Allyum to conduct their financial transactions in Belgium and in other countries over the last 10 years. For more information, visit [www.allyum.com](http://www.allyum.com)

### ALLYUM's contacts:

Marc Kobylinski, Executive Director  
Phone : + 32 2 626 25 05  
Email: [marc@allyum.com](mailto:marc@allyum.com)

Louis Poot Baudier, Manager  
Phone: + 32 2 626 25 06  
Email : [louis@allyum.com](mailto:louis@allyum.com)

## Transactions closed in 2015

**ACT\***

was acquired by

  
ALTAVIA  
PRESENTED BY LOGICSEEK

 ALLYUM  
2015

  
OVIZIO  
TRAINING SYSTEMS

Private placement

 ALLYUM  
2015

  
semetis.

was acquired by

OmnicomGroup

 ALLYUM  
2015

  
Tax Shelter  
programme fiscal à la production audiovisuelle en Belgique

Public Offering

 ALLYUM  
2015

  
YMAGIS  
DÉDIÉ AU CINÉMA NUMÉRIQUE

has acquired

  
eclair


 ALLYUM  
2015

  
cinex


has acquired


  
Proyecson

 ALLYUM  
2015

  
HERYPLAST  
PLASTIC PALLET MANUFACTURER

was acquired by

  
CABKA&IPS  
better pallets

 ALLYUM  
2015